

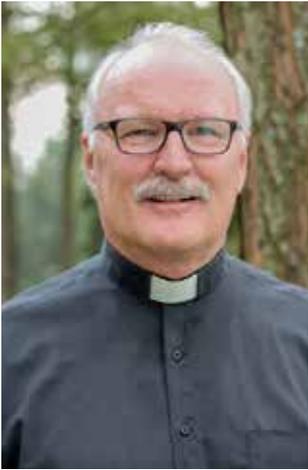
2017-2018  
PRESIDENT'S ANNUAL REPORT

# OUR MISSION: TO BRING CHRIST TO THE POOR AND THE POOR TO CHRIST

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# EXECUTIVE SUMMARY



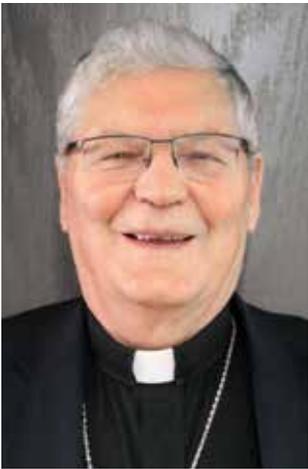
"Our family funding initiative was globally deployed last year and we experienced its powerful results.

We regularly gather in family circles with the mothers or guardians of each child sponsored. There we hear their concerns, listen to their plans, and together decide how their sponsorship funds can best be used.

We know each family and child by name and they know the name of their sponsor. One by one - one to one - we have built relationships that enable friendship, shared responsibility, and mutual trust. Facing poverty together we overcome fear and despair with hope and love.

Thank you for sharing your love with others."

Fr. Patrick Cosgrove, President



"We all strive to be happy but happiness will never be ours if we do not recognize in some way that God's blessings were given to us for the well-being of all. Wealth isn't what you have, wealth lies in what you give and do for the needs of others."

+ Martin W. Currie  
Archbishop of St. John's, NL



"Chalice has completed another challenging but successful year with the presence of the Holy Spirit evident in everything that is accomplished. We are always supported by the prayers and appreciation of the poor we serve. Our continued growth is a direct result of our professional and dedicated staff, senior managers, and our president.

The Chalice board brings a broad range of skills and expertise as we serve with dedication to support Chalice in achieving our goals.

It is an honour for me to support a dedicated and spirit-filled team. All staff and board members work in support of the leadership and inspiration of our President, Father Patrick Cosgrove, as we strive to bring the poor to Christ."

Ron Robichaud, Chair

## BOARD OF DIRECTORS

2017-2018

**J. Ron Robichaud**, Chairperson;  
Faculty, Truro, NS

**Peter Browne**, Treasurer;  
Accountant, Halifax, NS

**Sonia Menendez**, Secretary;  
Business Consultant/Coach, Halifax, NS

**Michael E. Foster**, Past Chairperson;  
Economist, Halifax, NS

**Martin Currie**, Director;  
Archbishop, St. John's, NL

**Brian Church**, Director;  
Lawyer, Halifax, NS

**John Furneaux**, Director;  
Professional Engineer, Waverley, NS

**Peter Duggan**, Director;  
Accountant, Dartmouth, NS

**Lorraine Lafferty**, Director;  
Lawyer, Halifax, NS

**Malcolm Pinto**, Director;  
Professional Engineer, Halifax, NS

**Donald A. Wishart**, Director;  
Portfolio Manager, Halifax, NS

# OUR WORK AROUND THE WORLD



Funds allocated to each region may include:

- Sponsorship
- Special gifts
- Nutrition program
- Grants
- Catalogue gifts
- Christmas fund
- Mission trip funds
- Community projects
- Human development programs

REGION	SITE	CHILDREN	FUNDS	REGION	SITE	CHILDREN	FUNDS		
<b>UKRAINE</b>	Pochaiv	2398	\$ 1,028,995	<b>AFRICA (Cont'd)</b>	Asembo	318	\$ 186,589		
	Ternopil	1999	\$ 929,776		Kenya	Charles Lwanga	----	\$ 107,524	
<b>ASIA</b>	Bangladesh	Jessore	1853		\$ 783,713	Baraka	416	\$ 213,953	
		Assam	307		\$ 119,252	Mercy Care	464	\$ 261,491	
	India	Bangalore	1221		\$ 506,200	Meru	1410	\$ 822,601	
		Berhampur	885		\$ 340,804	Mikinduri	578	\$ 345,488	
		Goa	421		\$ 149,682	Mombasa	461	\$ 246,088	
		Imphal	457		\$ 183,144	Nairobi	310	\$ 133,380	
		Kerala	1047		\$ 449,704	Saidia	568	\$ 270,039	
		Madurai	863		\$ 372,010	Starehe	265	\$ 138,414	
		Mangalagiri	1022		\$ 398,854	Tanzania	Mbinga	1543	\$ 850,234
		Nellore	539		\$ 207,862	Neema	264	\$ 192,361	
		Orissa	565		\$ 220,065	Zambia	Kawambwa	392	\$ 252,377
		STAR	547		\$ 221,773	Serenje	1812	\$ 775,485	
	Tamil	1226	\$ 492,092		<b>LATIN AMERICA</b>	Bolivia	Amanecer	439	\$ 186,481
	Philippines	Bulacan	1263			\$ 516,913	ASDC	124	\$ 57,150
Cotabato		951	\$ 377,850			Fátima	567	\$ 268,420	
Margarita		Closed	\$ 21,266	Guadalupe		609	\$ 270,148		
Samar		1193	\$ 473,157	Levántate Mujer		437	\$ 195,822		
Tondo		1369	\$ 593,121	PENNT		917	\$ 403,988		
<b>HAITI</b>	Haiti North	1564	\$ 677,236	Yapacaní		895	\$ 361,982		
	Haiti South	1268	\$ 594,537	Chile		Arica	1344	\$ 581,518	
<b>AFRICA</b>	Cameroon	Kumbo	1848	\$ 761,947		Santiago	1383	\$ 568,472	
		Mbiame	561	\$ 235,210		Guatemala	Luis Amigó	1148	\$ 460,577
		Nandom	423	\$ 225,017		Paraguay	Ayolas	599	\$ 263,774
	Ghana	Wa	1755	\$ 824,787	CMAVIL	488	\$ 227,777		
		Wa Deaf	463	\$ 202,805	Dominica	1049	\$ 452,941		
					Don Bosco	1969	\$ 729,882		
					Peru	Cañete	582	\$ 276,698	
			Chiclayo	389	\$ 228,839				
			PINIFE	426	\$ 198,814				

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# SPONSORSHIP

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## AN HONOURS DEGREE LEADS TO A DREAM JOB AS A PHARMACIST

Marharyta, from Ternopil, Ukraine, is a former sponsored child. Sponsorship allowed her to attend school, where she gained a passion for learning and hard work.

This year, Marharyta graduated from university with an honours degree in pharmacy, and has found her dream job working as a pharmacist in her community.

Marharyta attributes much of her success to the support she received from her sponsor and to the opportunities sponsorship gave her.



## ANDREWS GRADUATES WITH HIS BACHELOR'S DEGREE



Eighteen years ago, little Andrews set off alone from his rural home in Wa, Ghana, for his first day of primary school. His father didn't want Andrews to attend school, as he was the first born boy in a family of 16 children, and was needed to work on the farm. Andrews desired to attend school so much that he went on his own without support. He had to combine his farming chores and schooling, and often went the whole day without anything to eat. He attended class barefoot and couldn't afford books, but stayed positive despite his challenges.

In 2001, Andrews was chosen by a Chalice sponsor. Sponsorship was a great relief for the entire family, and Andrews no longer had to work after school. His sponsor offered lots of love and encouragement, and urged Andrews to pursue his dreams. When Andrews graduated high school, he was accepted into a nursing program at a nearby university. Today, Andrews is working as a professional nurse. He's so thrilled to have realized his dream of working in health care, and incredibly grateful to his loving and generous sponsor for all of the support he received.

# GIFT CATALOGUE

## WATER PROJECT BRINGS LIFE TO HILLTOP VILLAGE IN INDIA



In India, some children and families must walk up to eight hours a day just to collect drinking water. Children, primarily girls, are forced to miss class for the trek. Often, the water they return with is unsafe to drink, and spreads dangerous water borne illnesses.

**"T**here's been a huge reduction in malaria and other water borne diseases," says Sr. Metty, our Nellore site director. "Thank you for reaching out to this community - otherwise, they would have lost many lives to contaminated water."

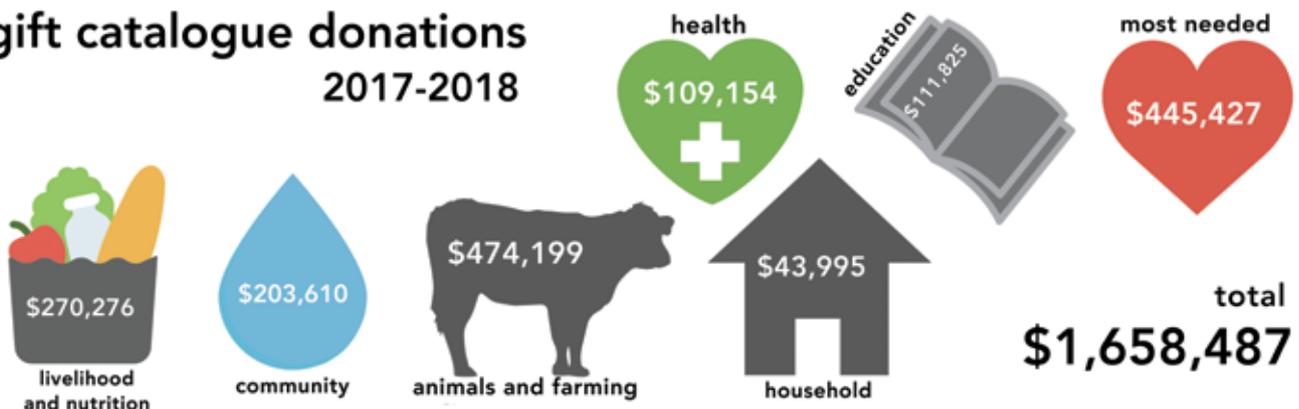
Pattuchennuru, a distant hilltop village located near our Nellore site in India, has a population of just 200. Seven village children are sponsored through Chalice. Due to their remote location,

families were having extreme difficulty accessing enough clean, safe drinking water. Many children were falling ill from drinking contaminated water.

Thanks to the kindness of our donors, a water project including tanks and filters was funded through our gift catalogue! Clean drinking water is now always available, and water can also be used for farming. The villagers are also less frequently ill, and vitality has been brought to the community.

"There's been a huge reduction in malaria and other water borne diseases," says Sr. Metty, our Nellore site director. "Thank you for reaching out to this community - otherwise, they would have lost many lives to contaminated water."

### gift catalogue donations 2017-2018



# COMMUNITY PROJECTS

## KENYA AND TANZANIA SCHOOL FARMING PROJECT BEARS FRUIT



In Kenya and Tanzania, agriculture lies at the heart of the economy. Over 75% of the population relies on agriculture for a living. When the timing's right, prepared soil and favourable climates offer the potential for a variety of crops. Inexperience and ineffective farming methods, however, can lead to low yields and poor quality crops.

Recognizing the importance of agriculture, Chalice launched our eRoots program in Kenya back in 2012. eRoots helped develop, promote, and encourage technologies that would help farmers produce high quality crops. Thirty-two schools that participated were so successful that they sustained school feeding programs after funding ended.

Chalice has since launched the Kenya and Tanzania School Farming Project as a successor. This project offers further support to school feeding programs and community gardens.

So far, we've seen astounding success. Schools and communities use provided seeds, tools, fertilizers, and irrigation kits to produce crops used in school meals. Children from our Mbinga site in Tanzania were so excited for the first harvest this spring that they cheered while gathering crops.

We offer sincere thanks and blessings to our donors who have contributed to this project. The completed project will help many more communities and schools build sustainable food systems, benefiting a total of 460,000 school children.

So far, we've seen astounding success. Schools and communities use provided seeds, tools, fertilizers, and irrigation kits to produce crops used in school meals.

### projects and programs 2017-2018



people accessed skill development

schools built/repared



homes built/ repaired

farming and water projects



# CRITICAL NEEDS

## CRITICAL NEEDS FUNDING KEEPS UKRAINIAN FAMILIES WARM



Last year, just as winter was coming to an end, Ukraine experienced an extreme, dangerous cold snap. Temperatures plummeted to  $-23^{\circ}\text{C}$ ., reaching nearly  $-30^{\circ}\text{C}$ . at night.

Over 50 centimetres of snow coated the region. These unforeseen winter conditions could have spelled disaster for many families, who had already spent their winter heating budget.

In response to these terrible conditions, we launched a critical needs campaign, attempting to raise \$23,241 for the purchase of wood for 129 families of sponsored children from our Pochaiv and Ternopil sites.

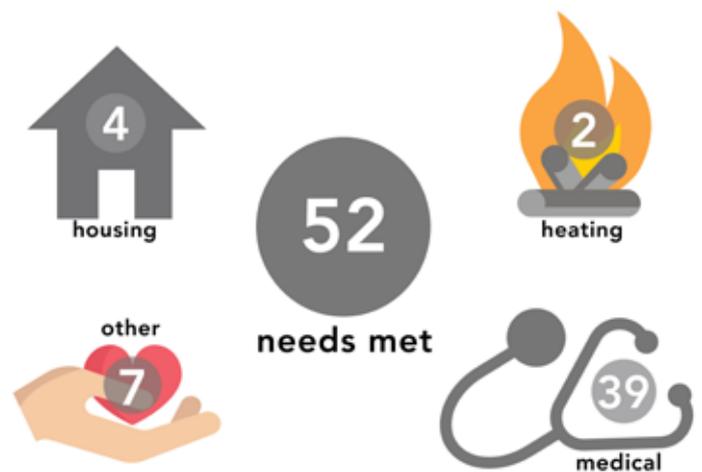
The response from our donors was truly touching. The outpouring of love and generosity allowed us to raise the funds quickly, and wood supplies were purchased and delivered to families in need.

We at Chalice offer sincere thanks to our donors for helping these families in need.

"Each and every family supported is very appreciative of the assistance, and got through the cold snap without constant worry and fear," says Luba, the Ternopil Chalice site director. "May the Lord richly fill each of you with joy and peace!"

"Each and every family supported is very appreciative of the assistance, and got through the cold snap without constant worry and fear," says Luba, the Ternopil Chalice site director. "May the Lord richly bless each of you with joy and peace!"

### critical needs 2017-2018



total contributions: **\$196,790**

# DISASTER RELIEF

## PERUVIAN FAMILIES GRATEFUL FOR SUPPORT FOLLOWING FLOODING



In early February 2017, heavy rains in Peru resulted in severe hardship for families in the community of Chiclayo.

“Intense rains produced floods, which led to collapsed houses (especially among the poorest of people that live in adobe houses), collapsed drain pipes in houses and in the streets, and mud and garbage caused damage and contamination, putting people’s health at risk. Additionally, the floods and the mud made things worse in some households due to the loss of work.

We value the support of the leadership teams of the 15 family circles during those days, organizing among themselves to identify and assist the most affected families of the family circles and their neighbours.

Work carried out included repair and cleaning of houses, delivery of food packages, medicines and medical attention, and support to spray for mosquitoes to prevent dengue fever.

All of this was possible thanks to the tremendous responses of solidarity after the rains. On behalf of our team and families, I express our deep gratitude to our supporters for your prayers, your economic support, and quick response to this disaster. We have experienced once again your large-hearted generosity and solidarity.”

Gladys Fernandez, site director, Chiclayo

“On behalf of our team and families, I express our deep gratitude to our supporters for your prayers, your economic support, and quick response to this disaster. We have experienced once again your large-hearted generosity and solidarity.”

Gladys Fernandez  
site director, Chiclayo

### 2017-2018 disaster relief



**\$120,607**  
total contributions

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# GLOBAL LEARNING AND EVALUATION FRAMEWORK

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Since our inception, we have pledged to be good stewards of the money graciously contributed by thousands of Canadians across the country to educate and feed children in the global south.



Our commitment to good stewardship continues to this day and is reflected by the fact that this year, 90.3% of spending was used in support of programs. This commitment reflects our values and is important to our supporters.

While good financial stewardship is important, Canadians rightfully expect more. Canadians expect that the money is not only spent on programming, but that the programming has a measurable impact on the lives of the beneficiaries. Canadians want to know that they are making a significant difference with their donation.

Organizations that rate charities (such as Charity Intelligence) also expect this level of social impact reporting from charities, especially from larger charities such as Chalice. We see and hear the impact on the ground and share some of these stories with you, but we know we need to show, not just tell.

Last year, we reported that Chalice would be piloting the first stage of our Global Learning and Evaluation Framework (GLEF) over the coming year. The GLEF will allow us to measure the outcomes and impacts of the work you support, and report back not only good stewardship and warm stories, but meaningful results.

Over the past year we completed the GLEF pilot at eight sites across the regions in which we work, and we are pleased to report that it was a success.

In the coming year, we will use the results of the pilot to refine the GLEF before rolling it out to all our sites.

Once we have collected a significant dataset, we will be able to begin showing, both quantitatively and qualitatively, the outcomes and impacts your donation makes in the lives of sponsored children and elders, and their communities around the world. We will also be able to improve our programming so that we can ensure your generous contributions make the biggest possible impact.



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# NUTRITION PROGRAM

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## NUTRITION PROGRAM IMPROVES TEST SCORES IN GILGIL, KENYA



Many children in Gilgil, Kenya, have known poverty for their entire lives. Families in Gilgil are heavily dependent on farming. Rough terrain and lack of rain, however, can make growing crops difficult. Until recently, education took a back seat to farming, and children would stay home from school to work alongside their parents.

"Children can't hide their excitement when they line up for meals," says Eva, our Saidia site director.

Our Saidia site, located in the town of Gilgil, offers relief to these struggling families. Sponsored children depend on the site for food, education, and medical care. Education is top priority - every sponsored child is required to attend school.

The children were eager to learn, but many didn't have enough to eat during the school day. Hungry children can't focus, and teachers struggled to keep students up to speed.

In 2017, Gilgil Township Primary School and Gilgil Highway Primary School began an incredible initiative to feed hungry students. Working with our Nutrition program, the two schools started a school lunch program that provides each student with a hot, healthy meal every day.



The schools are now cultivating gardens to grow fresh, healthy vegetables, and they use funds from our Nutrition program to buy other necessities such as beans and oil. Parents even contribute a small amount to help pay for firewood and kitchen staff.

The collaborative effort has been extremely successful. "Children can't hide their excitement when they line up for meals," says Eva, our Saidia site director.

Since the school lunch program started, students have been shining in the classroom. In the most recent national primary school exam, Gilgil Township's score increased by 30 points! Previously, students were scoring below average, and the numbers had been declining each year.

We offer sincere thanks to all of the donors that have supported our Nutrition program. With your support, we're able to feed children, nourish minds, and fuel the future.

# CANADIAN VOLUNTEERS SHARE TALENTS ON MISSION



In November 2017, a team of 20 Canadian volunteers, from seven different provinces, dedicated their time, talents, and resources to making our solidarity tour to Cochabamba, Bolivia an incredible, heartfelt success.

Our team was welcomed by, and shared stories with, 33 families in their homes, learned traditional prayers and games from elders, taught and sang with preschoolers, cleaned and repaired a daycare, and served a meal for elders in the community. Some artistically inclined members painted a beautiful mural on the surrounding wall of the daycare, and a chiropractor led a small team in offering foot and leg care to elders. There was so much talent to go around!

A dentist and three dental hygienists were also among our group, and worked alongside dental professionals from Bolivia. They set up three clinics offering services to those in need, and taught oral hygiene at five locations, including a high school and a daycare.

In addition to their service, our team raised over \$18,000 to support women entrepreneurs, construct a playground, and offer further dental services in Cochabamba. They also found sponsors for 23 children and elders!

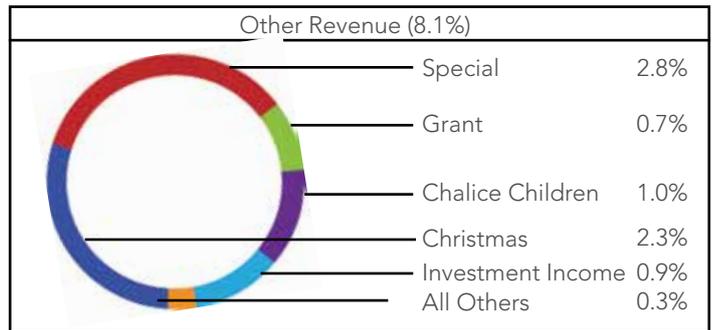
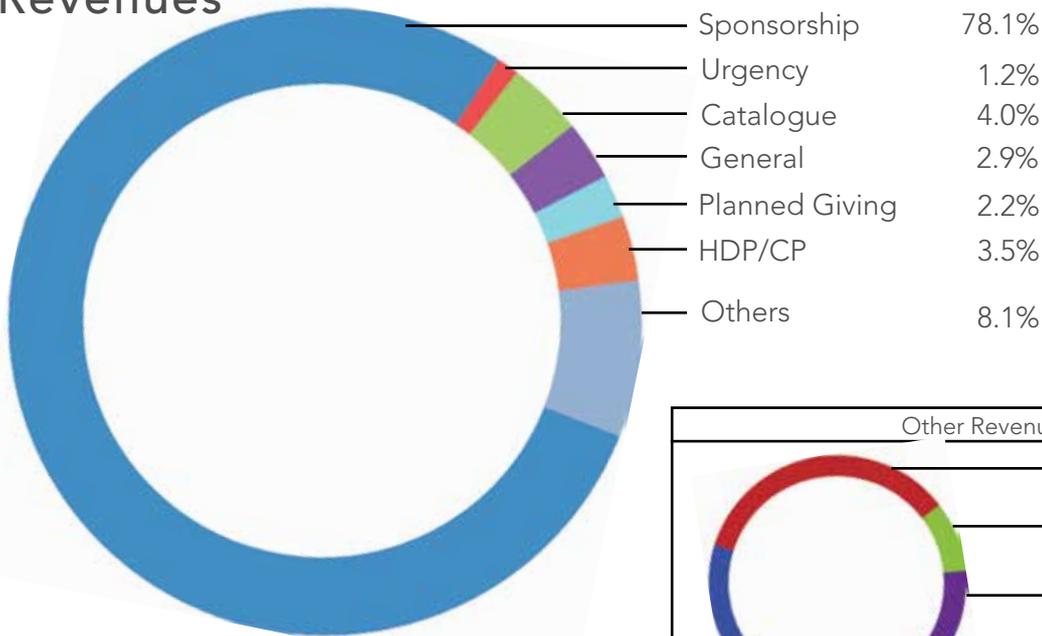
We were truly blessed to have had such a gifted team with us on this mission trip. Thanks to everyone's diverse talents, we were able to spread our impact and love even further than we ever imagined.

## 2017-2018 volunteers

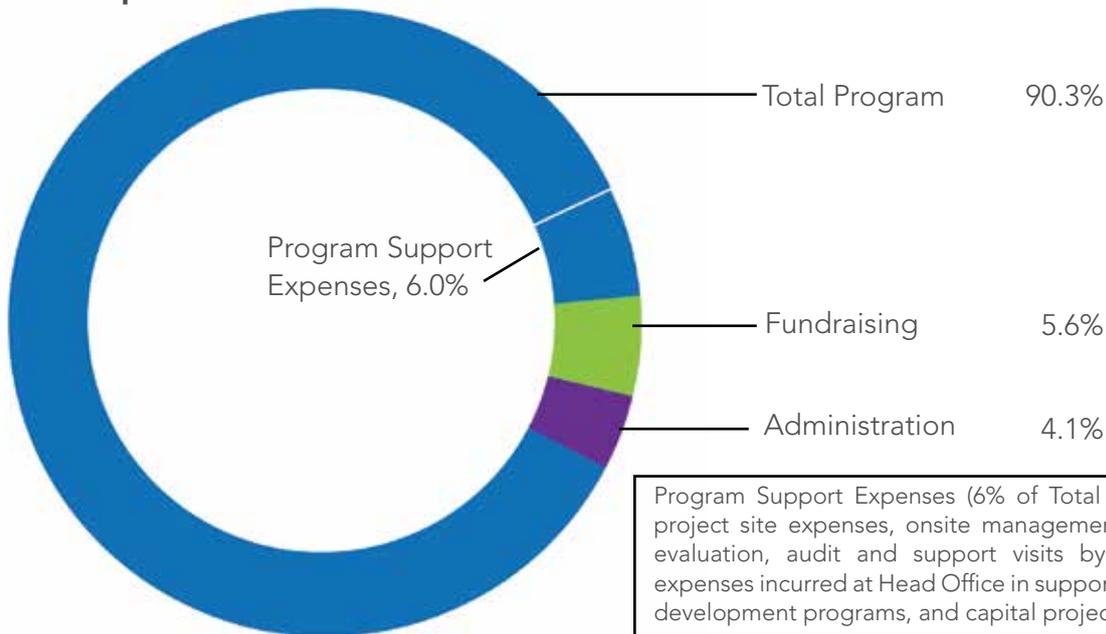


# FINANCIALS

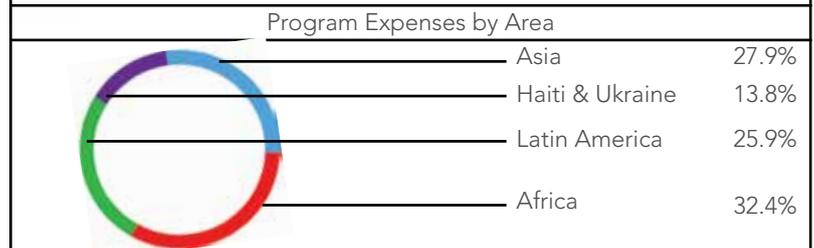
## Revenues



## Expenses



Program Support Expenses (6% of Total Expenses) include overseas project site expenses, onsite management, financial and operational evaluation, audit and support visits by Canadian staff and other expenses incurred at Head Office in support of our sponsor sites, human development programs, and capital projects.



## Auditors' Report on Summarized Financial Statements

### To The Members of the Board of Directors of Chalice (Canada)

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The accompanying summarized financial statements, which comprise the summarized statements of financial position and changes in fund balances as at June 30, 2018, and the statement of operations for the year then ended are derived from the audited financial statements of Chalice (Canada) for the year ended June 30, 2018. We expressed an unmodified audit opinion on those financial statements in our report dated October 29, 2018. Those financial statements, and the summarized financial statements, do not reflect the effects of events that occurred subsequent to the date of our report on those financial statements.

The summarized financial statements do not contain all the disclosures required by Canadian accounting standards for not-for-profit organizations. Reading the summarized financial statements, therefore, is not a substitute for reading the audited financial statements of Chalice (Canada).

### Management's Responsibility for the Summarized Financial Statements

Management is responsible for the preparation of a summary of the audited financial statements in accordance with Canadian accounting standards for not-for-profit organizations.

### Auditor's Responsibility

Our responsibility is to express an opinion on the summarized financial statements based on our procedures, which were conducted in accordance with Canadian Auditing Standard (CAS) 810, Engagements to Report on Summarized Financial Statements.

### Opinion

In our opinion, the summarized financial statements derived from the audited financial statements of Chalice (Canada) for the year ended June 30, 2018 are a fair summary of those financial statements, in accordance with Canadian accounting standards for not-for-profit organizations.

Dartmouth, Nova Scotia  
January 8, 2019



Chartered Professional Accountants  
Licensed Public Accountants

**Chalice (Canada)**  
**Summarized Statement of Financial Position**  
**As at June 30, 2018**

	2018 \$	2017 \$
<b>ASSETS</b>		
Current assets	3,754,422	3,947,535
Investments	5,869,864	6,144,929
Capital assets	4,358,568	4,448,218
	<u>13,982,854</u>	<u>14,540,682</u>
<b>LIABILITIES AND FUND BALANCES</b>		
Current liabilities	4,827,151	3,974,365
Deferred contributions	349,221	341,110
	<u>5,176,372</u>	<u>4,315,475</u>
Fund balances		
Invested in capital assets	4,358,568	4,448,218
Restricted	1,542,095	2,134,327
Unrestricted general	2,905,819	3,642,662
	<u>8,806,482</u>	<u>10,225,207</u>
	<u>13,982,854</u>	<u>14,540,682</u>

**Chalice (Canada)**  
**Summarized Statement of Operations**  
**For the year ended June 30, 2018**

	2018 \$	2017 \$
<b>Revenues</b>	<b>27,000,546</b>	28,685,953
<b>Expenditures</b>	<b>28,199,386</b>	26,462,710
(Deficiency) excess of revenues over expenditures before amortization	(1,198,840)	2,223,243
Amortization	219,885	234,657
<b>(Deficiency) excess of revenues over expenditures</b>	<b>(1,418,725)</b>	1,988,586

**Chalice (Canada)**  
**Summarized Statement of Changes in Fund Balances**  
**For the year ended June 30, 2018**

	2018 \$	2017 \$
<b>Fund balances – beginning of year</b>	<b>10,225,207</b>	8,236,621
(Deficiency) excess of revenues over expenditures	(1,418,725)	1,988,586
<b>Fund balances – end of year</b>	<b>8,806,482</b>	10,225,207



# Chalice Canada

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1.800.776.6855

[chalice.ca](http://chalice.ca)

[info@chalice.ca](mailto:info@chalice.ca)

Our Mission: To bring Christ to the poor and the poor to Christ

Connect with us:



CRA Charity Registration # 13759 1012 RR0001